



Dave Davlin

The Game-Winning 3

Success can be defined in its simplest form as making life better for someone else. Whether it comes in creating a better product, helping to relieve someone's stress or pain, bringing someone laughter or joy or helping someone get more out of their life, success is always about serving.

This being the case, the key to success in any business lies not only in the development of great products and services, but more importantly in the development of great people. In this insightful presentation, Dave Davlin shares three essential ingredients for developing a purpose-driven mentality to achieve a fulfilling career and balanced life.

More than 25 years ago, Dave Davlin began bringing smiles to faces with a form of entertainment he developed as a young boy. From NBA and major college arenas across America to the Summer Olympic Games in Seoul, South Korea, Davlin has entertained people of every age and background. His amazing ability with basketballs even landed his name and picture in the 1990 Guinness Book of World Records.



Jamie Turner

The Unspoken Rules of Leadership

Internationally recognized author, speaker and management consultant Jamie Turner shares a framework that can help you navigate the world of leadership more effectively. In this fun, engaging, hands-on workshop, Turner will share insights and techniques you can use to be a better communicator, a more effective manager and a top-notch leader.

His techniques have been adopted by companies large and small around the globe. If you're ready for new insights and new techniques that can improve your leadership skills, then be sure to join us for this fun, engaging workshop from one of the world's leading experts.

You've seen Turner on CNN, HLN, as well as in Forbes, Inc., Business Insider and the Wall Street Journal.

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MARCH 9-11, 2022

SAN ANTONIO, TX



MANAGERS CONFERENCE

BROUGHT TO YOU BY RDM AND MECO

WEDNESDAY
March 9

5 – 7 p.m. **REGISTRATION & BADGE PICKUP OPEN**
Prefunction, 2nd floor

5 – 7 p.m. **RECEPTION/EXHIBITS**
Blue Bonnet/ Magnolia, 2nd floor



THURSDAY
March 10

7:30 a.m. – 6 p.m. **SPONSOR EXHIBITS OPEN**
Blue Bonnet/Magnolia, 2nd floor

7:30 a.m. – 8:30 a.m. **REGISTRATION**
Prefunction, 2nd floor

7:30 a.m. – 8:30 a.m. **BREAKFAST/EXHIBITS**
Yellow Rose Room, 2nd floor

8:30 a.m. – 8:45 a.m. **ASSOCIATION UPDATE**
Presented by Jason Blake, Crystal Ballroom, 2nd floor

8:45 a.m. – 9:45 a.m. **“THE GAME-WINNING 3”**
Presented by Dave Davlin, Crystal Ballroom, 2nd floor

10:15 a.m. – 11:15 a.m. **PANEL: “SUPPLY CHAIN CHALLENGES: PERSPECTIVES FROM THE FIELD”** Greg Abrams, Nate Myer, Jody Porter, Crystal Ballroom, 2nd floor

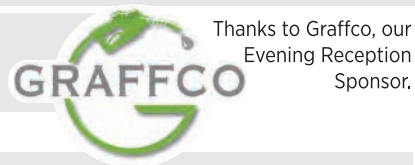
11:30 a.m. – 12:30 p.m. **GENERAL SESSION WITH Q&A “SERVICE TECHNICIAN SHORTAGE”** Led by Jason Blake, Crystal Ballroom, 2nd floor

12:30 p.m. – 1:30 p.m. **LUNCH**
Yellow Rose Room, 2nd floor

1:30 p.m. – 3:00 p.m. **ROUNDTABLES**
Service & Construction Topics, Robert Johnson Ballroom, 1st floor
Purchasing & Inventory Topics, Alamo Room, 3rd floor

3:30 p.m. – 4:30 p.m. **“UNSPOKEN RULES OF LEADERSHIP”**
Led by Jamie Turner, Crystal Ballroom, 2nd floor

4:30 p.m. – 5:30 p.m. **RECEPTION/EXHIBITS**
Blue Bonnet/Magnolia, 2nd floor



FRIDAY
March 11

7:30 a.m. – 11 a.m. **SPONSOR EXHIBITS OPEN**
Blue Bonnet/Magnolia, 2nd floor

7:30 a.m. – 8:30 a.m. **BREAKFAST**
Yellow Rose Room, 2nd floor

8:30 a.m. – 10 a.m. **ROUNDTABLES**
Service & Construction Topics, Robert Johnson Ballroom, 1st floor
Purchasing & Inventory Topics, Alamo Room, 3rd floor

10 a.m. – 12 p.m. **“THE FOUR PILLARS OF PERSUASION”**
Led by Jamie Turner, Crystal Ballroom, 2nd floor

Roundtables

Service & Construction Topics

- Environmental Compliance
- Construction Jobsite & Worksite Safety
- Employee Driver Safety
- Hiring & Retaining Construction Employees
- Fuel Price Fluctuation Issues – How Do They Impact Business?
- Containment Sump Testing

Purchasing & Inventory Topics

- Hidden Costs & Values in Inventory Management
- What Makes a Parts Department Successful?
- Standardizing Inventory & Warehouse Management for Service Vehicle Replenishment
- Freight Policies, Shipping Issues & Managing Costs
- Use of Technology & Software to Manage Inventory
- Managing the Customer

Panel: Supply Chain Challenges – Perspectives From the Field



Greg Abrams, Performance Ink Inc.; Nate Meyer, Stenstrom Petroleum Service Group; & Jody Porter, E.O. Habegger Company Inc.

Supply chain challenges continue to cause disruption for PEI members. Hear from these PEI members as they discuss how they are working to stay ahead of these challenges and adapt to market demands. They'll offer practical advice for companies looking to navigate these complex risks and disruptions.

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